

KERALA STATE DRUGS AND PHARMACEUTICALS LTD.

(A Government of Kerala Enterprises)

KALAVOOR.P.O, ALAPPUZHA-688522

We are interested to appoint Service Providers in All states of India for the selling of our products in the open market and Government Sector other than Kerala. The details can be had from our Website www.ksdp.co.in. Apply to The Managing Director, KSDP Ltd. Alappuzha.

Sd/-

MANAGING DIRECTOR

TERMS AND CONDITIONS OF SERVICE PROVIDER

- 1. Application for Appointment of Service Provider should be submitted along with the details. Experience will be an added advantage.
- 2. Expected minimum Business is Rs.10 Crores for each quarter for the medicines in our production range as shown below.
- 3. Apply with minimum percentage of commission for the competitive quotation. Commission shall be fixed depending on the tender/rate contract without tenders.
- 4. KSDP will directly despatch the consignment to the party within 90 days from the date of receipt of the confirmed purchase order.
- 5. KSDP will pay Taxes, Octroi and other charges.
- 6. You will confirm the supplies of all orders passes on to the Company and follow up the despatches and collection of Payment.
- 7. 10% of the expected order value as security deposit by cash or bank guarantee required.
- 8. Appointment of Service Provider will be subjected to the Approval of Board of Directors.
- 9. The appointed Party will execute an agreement in 200 Rupee Stamp Paper.
- 10. Jurisdiction is at Alappuzha only.

I. SCOPE OF WORK – SERVICE PROVIDER

- 1. Pass information of tenders of various organizations within the states allotted you.
- 2. Submission of tenders and follow up work.
- 3. Participation in the tender opening.
- 4. Attending the negotiation meetings.
- 5. Canvassing the orders in KSDP's favour.
- 6.Submission of invoices and work to taking medicines in to the stock of respective centres.
- 7. Collection of payments, statutory forms etc.

II. Rate contract system without resorting to tenders

- 1. Canvassing the orders in KSDP's favour.
- 2. Submission of invoices and work to taking medicines in to the stock of respective centres.
- 3. Collection of payments, statutory forms etc.

KSDP PRODUCTS 2016-17

- 1. AMOXYCILLIN 500MG CAPSULE
- 2. AMOXYCILLIN 250MG CAPSULE
- 3. AMPICILLIN 250MG CAPSULE
- 4. AZITHROMYCIN 500MG TABLET
- 5. AMOXYCILLIN DISPERSIBLE 125MG TAB
- 6. AMOXYCILLIN DRY SYRUP 60ML BOTTLE
- 7. CEPHALEXIN ORAL SUSPENSION 30ML BOTTLE
- 8. CIPROFLOXACIN 500MG TABLET
- 9. CLOXACILLIN 250MG CAPSULE
- 10. CO-TRIMOXAZOLE 160MG/800MG TABLET
- 11.DOXYCYCLINE 100MG CAPSULE
- 12. METFORMIN 500MG TABLET
- 13.NORFLOXACIN 400MG TABLET
- 14.OFLOXACIN 200MG TABLET
- 15. ORS POWDER 20.5GM PACKET
- 16. PARACETAMOL 500MG TABLET

Alappuzha , 28-10-2016

ASST. MANAGER MARKETING 9497379977, 9446495583.